



**Usha Menon** is Executive Chairman of Usha Menon Management Consultancy (UM-MC Asia Pte Ltd) an international training and consultancy service, working exclusively with the non-profit and social purpose sectors across Asia. Specialising in strategy, management, fundraising and leadership development, Usha Menon Management Consultancy provides consulting services to social purpose organisations to help transform their performance.

Usha is a keen observer and an active global participant in the nonprofit sector for the past 25 years. Usha brings a wealth of multi-country experience, expertise and insights on leadership, management and fundraising. She is a sought after trainer, speaker and consultant who has helped to transform the performance of many national, regional and international NGOs and social enterprises.

Usha Menon has trained, inspired and motivated individuals, corporate and institutional donors as well as Board, management, staff and volunteers of charities, associations, foundations, government departments and developmental organisations in Asia-Pacific and beyond. Usha has a unique background in developing successful fundraising programs across different countries and cultures in the Asian region.

She is a celebrated speaker, consultant and trainer on nonprofit management, sustainability and leadership topics. She has presented, trained and consulted across the globe, in Holland, U.K, Hungary, Italy, U.S.A., Canada, Mexico, South Africa, Kenya, India, Sri Lanka, Nepal, Korea, Japan, Philippines, Taiwan, Indonesia, Malaysia, Australia, New Zealand, Guam, Fiji, China, Hong Kong and Singapore.

Usha has held leadership positions at the National Council of Social Services in Singapore/Community Chest and most recently with Habitat for Humanity

International (HFHI) as the Asia-Pacific Director for Regional Programs and Resource Development covering 26 countries.

She started consulting since January 2009 and her multi-country client list includes INGOs, NGOs, Govt think-tanks, UN entities, Industry associations, foundations, capability building organizations, amongst others.

Usha Menon's passions for developing domestic resource mobilisation capacity lead her to volunteer with a global association called The Resource Alliance in 1992. Her involvement grew such that she was Chair of it's Asia-Pacific committee and was invited to the International Board of the Resource Alliance in 1998. She was elected Chairperson of the International Board in 2004 and completed her 3 year term as Chair in October 2007. She continues to serve in various other capacities with the Resource Alliance.

She serves on the organizing committee of the inaugural Philanthropy in Asia Summit 2012. She has served on the panel of judges for the Innovative Fundraising Award by the National Volunteer and Philanthropic Council (NVPC) of Singapore. She is also on the judging panel of the "Australasian Marketing/ Fundraising Executive of the Year" organized by The Fundraising and Philanthropy Australasia Magazine. She also served on the advisory committee that helped the development phase of SgGives – Singapore's giving portal launched by NVPC.

Usha is presently based in Singapore. Prior to Singapore, she lived in Indonesia and in India. She is fluent in English and speaks a range of South and South-east Asian languages.

Mahatma Gandhi's "*We must be the change we want in the world*" is her guiding principle. She also believes that 'no time' is never a factor of time but that of intention. It is this passion that gives her the energy to be daughter, wife, mother of three, friend, mentor, trainer, volunteer, board member of charities and a successful NPO management consultant all in one.